



Port of Klaipėda

KLAIPĖDA STATE SEAPORT AUTHORITY
Marketing Director Mr. ARTŪRAS DRUNGILAS
December, 2018

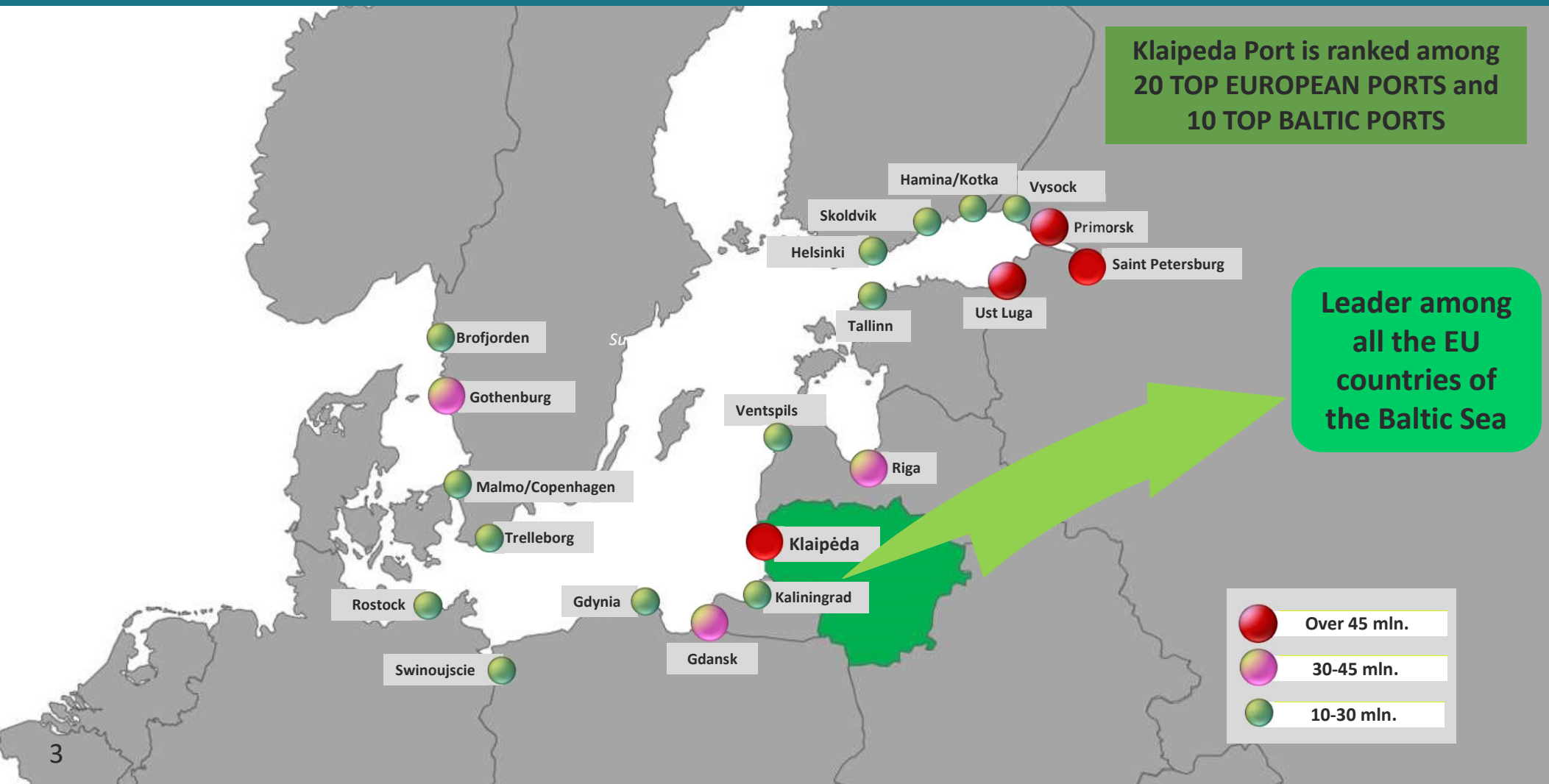


PORT OF KLAIPĖDA

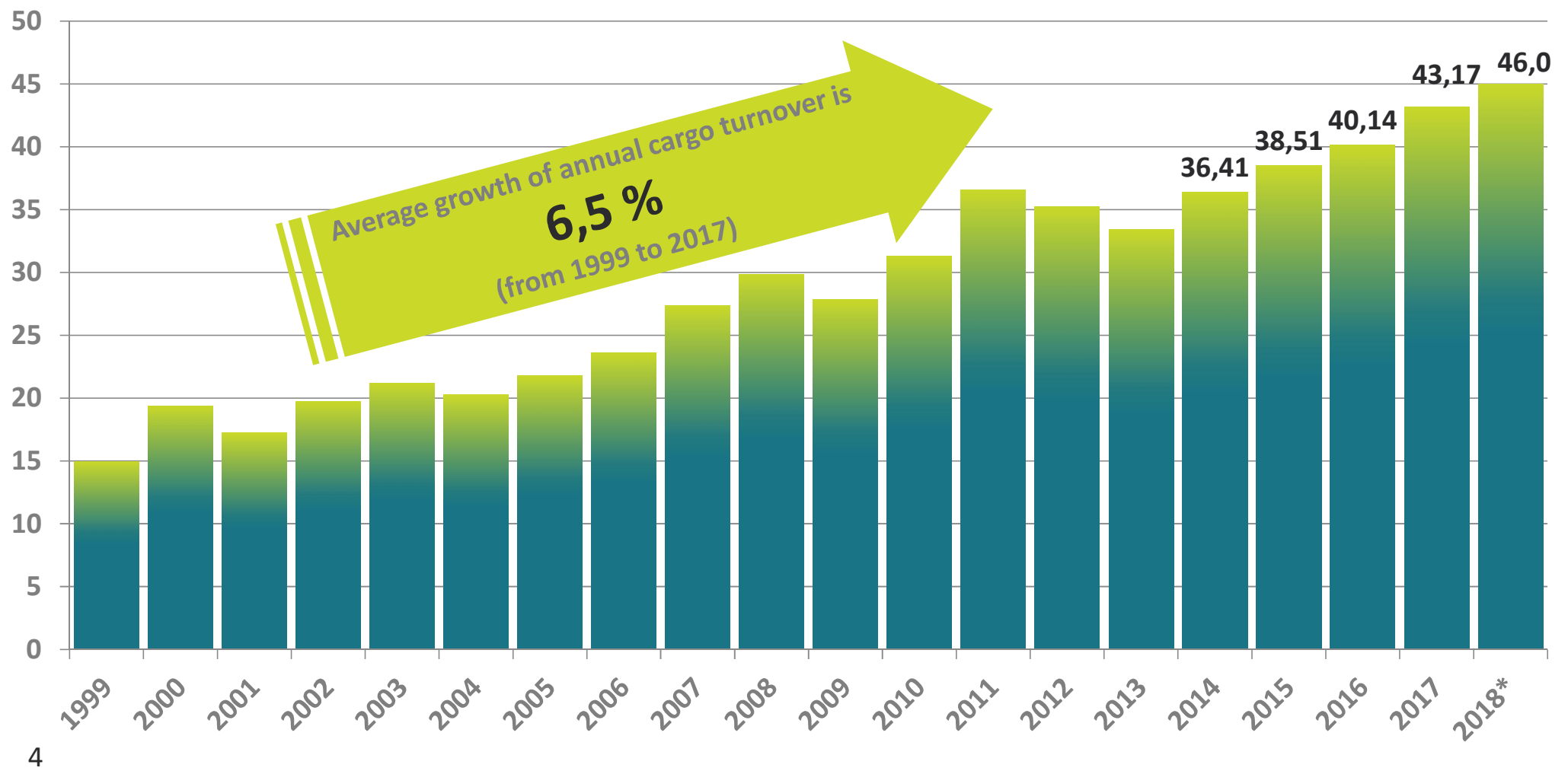
1. Port of Klaipėda today



Cargo volumes in the Baltic Sea region



Annual Cargo Turnover in Klaipėda Port



Advantages

Convenient geographical location

Northernmost ice-free port on the Eastern coast of the Baltic Sea

Attractive for investors

Free Economic Zone, Baltic Logistics Center, PPP model since 1993 (State invests to infrastructure, a private company - to terminal suprastructure)

Competitive

Flexible cargo handling rates and port dues

HUB port

Direct port call on MSC deep sea service

Multipurpose

33 specialized terminals

Capabilities

Dry cargo vessels – 100 000 DWT
Tankers – 170 000 DWT
Containerships – 12 000 TEU's

IT

Well-developed IT technologies, KIPIS Port Community system, paperless customs clearance

Railways

Lithuanian rail system is the same standard as in Russia, Belarus and other CIS countries

Opportunities

Lithuanian market is larger than of the other Baltic states

LNG bunkering

LNG bunkering services since 2017

Liner Connection of Klaipėda Port

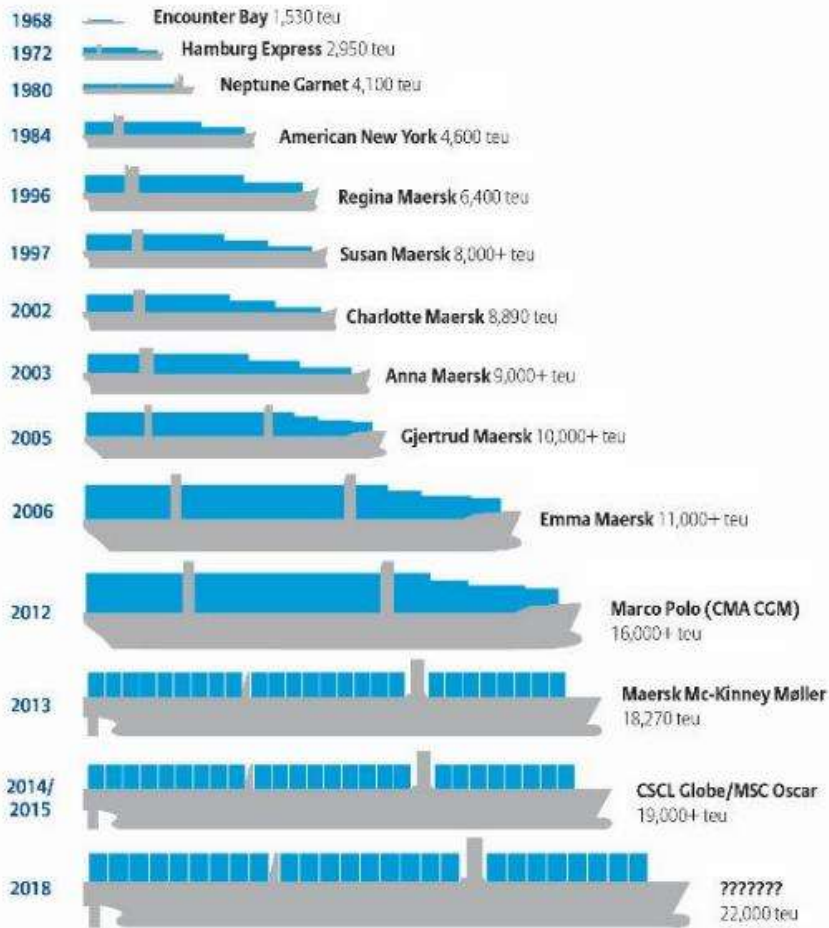
MSC
MAERSK
CMA CMG
Containerships
HAPAG LLOYD
Unifeeder
Yang Ming
OLA
COSCO

Major container lines



The global growth of container ships

The largest ships calling the port of Klaipėda

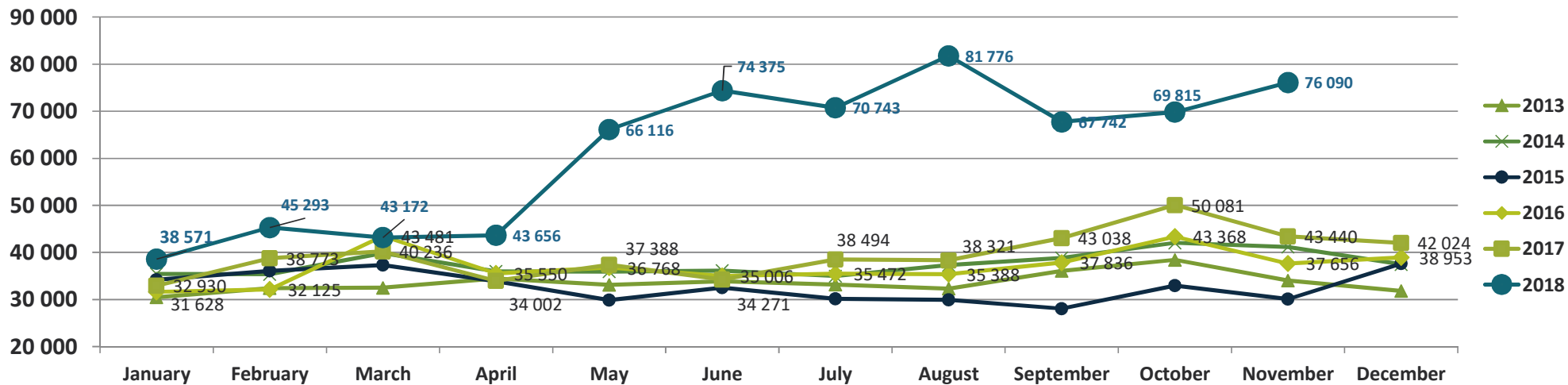
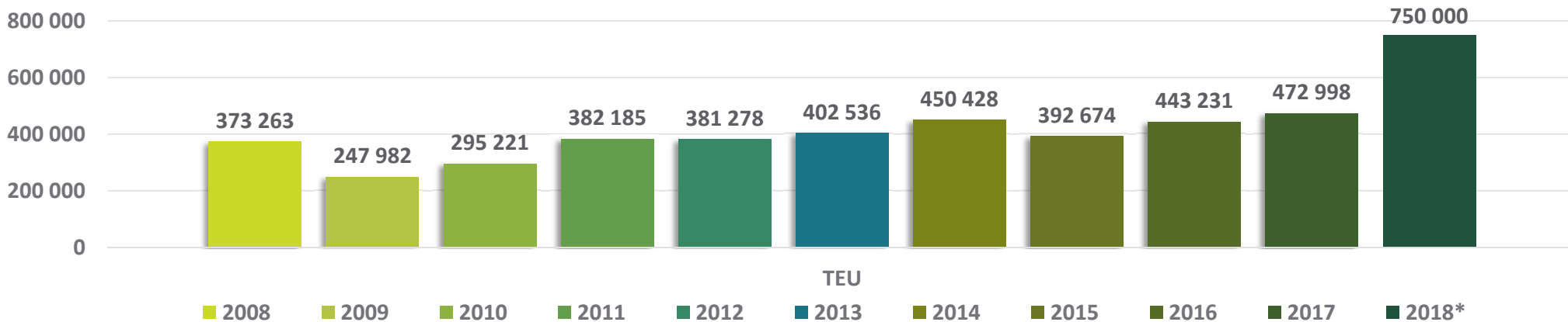


MSC Cristina
 MSC Fillippa
 MSC Topaz

Ship length – 366 m
 Ship width – 48,2 m
 Capacity – 13100 TEU



Container Handling in Klaipeda Port (TEU)

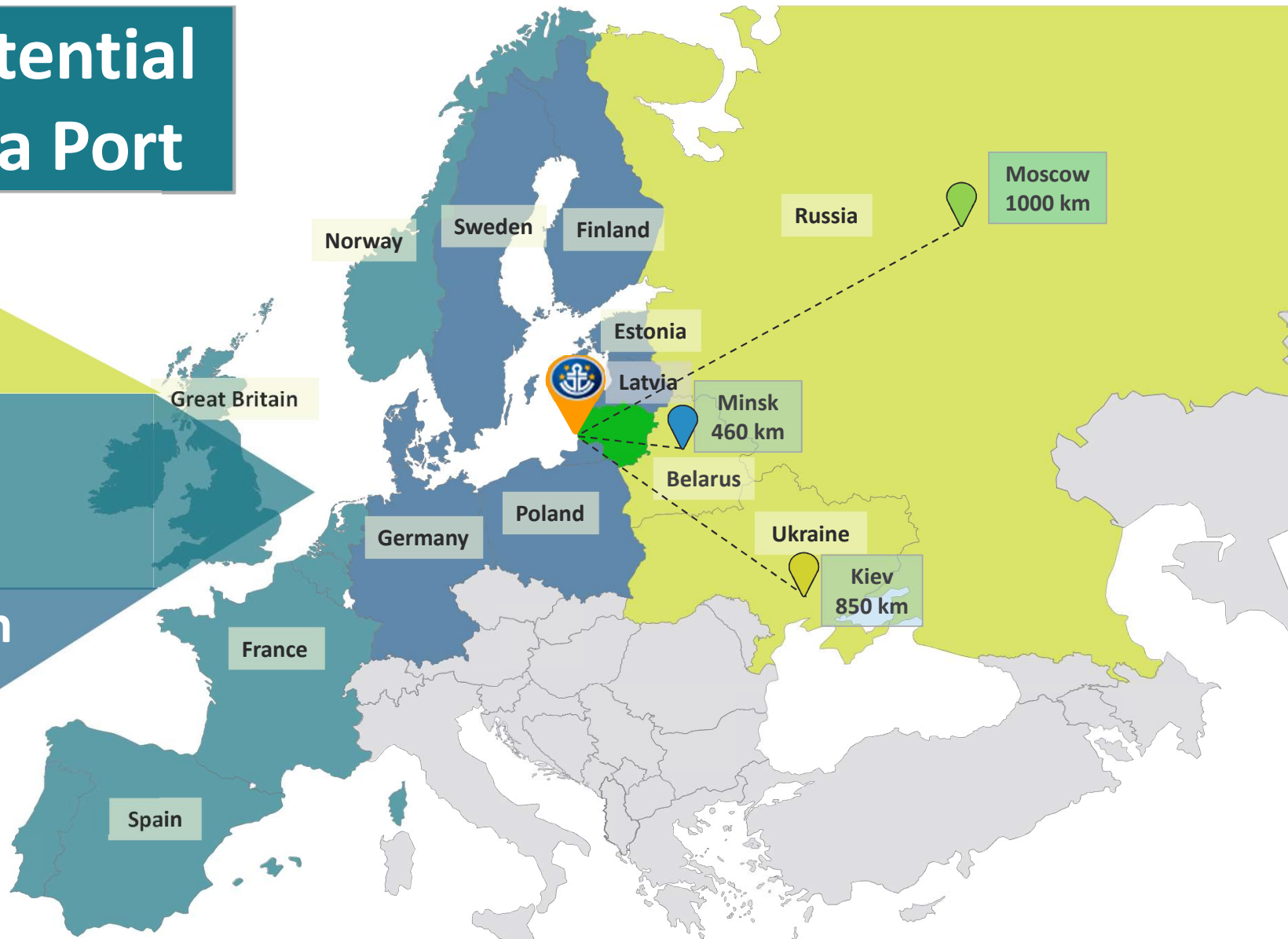


Market Potential of Klaipėda Port

CIS:
250 mln.
consumers

West Europe
340 mln.
consumers

Baltic sea region
110 mln.
consumers



New Destination → TRELLEBORG (Sweden - TT Line)

New Destination Klaipėda



1 time per week, 1 destination Klaipėda - Trelleborg - Klaipėda, 2 vessels: TOM SAWYER, ROBIN HOOD



3. Port of Klaipėda tomorrow



PORT OF KLAIPĖDA

18 December 2018 Klaipėda Port will service 400 m. long container ship

Ship length – 400 m
Ship width – 59 m
Capacity – 19 224 TEU



Klaipėda port territory in 1993 and in 2017

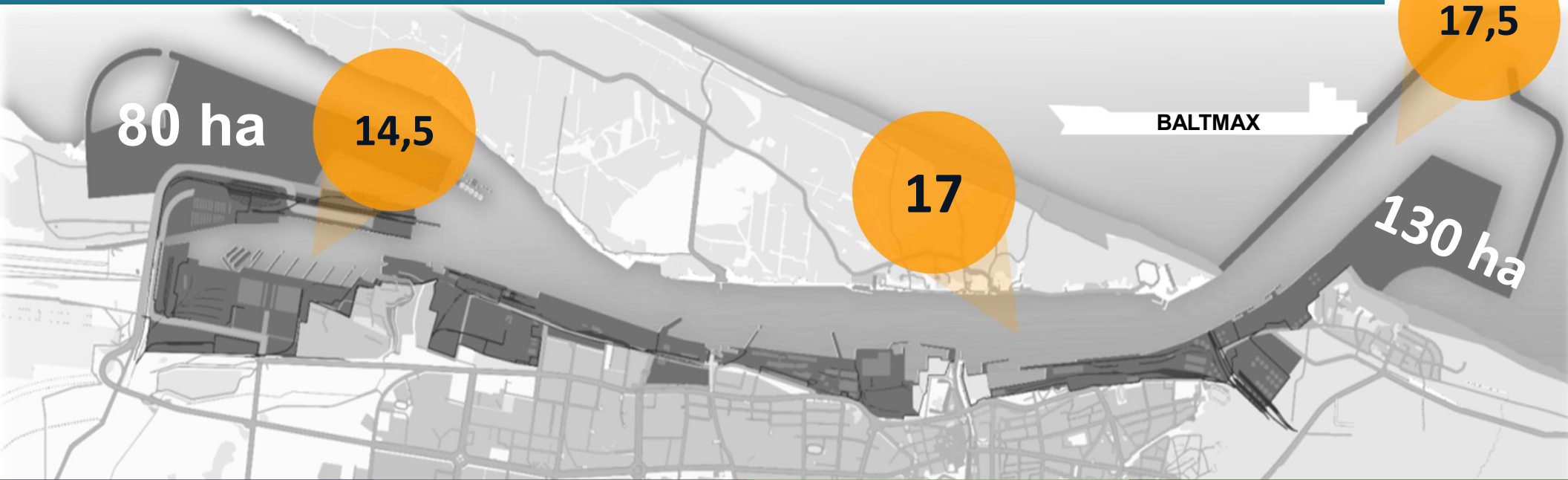
Klaipėda Port land territory in 1993



Klaipėda Port land territory in 2017 m.



Klaipėda Port Expansion and Dredging



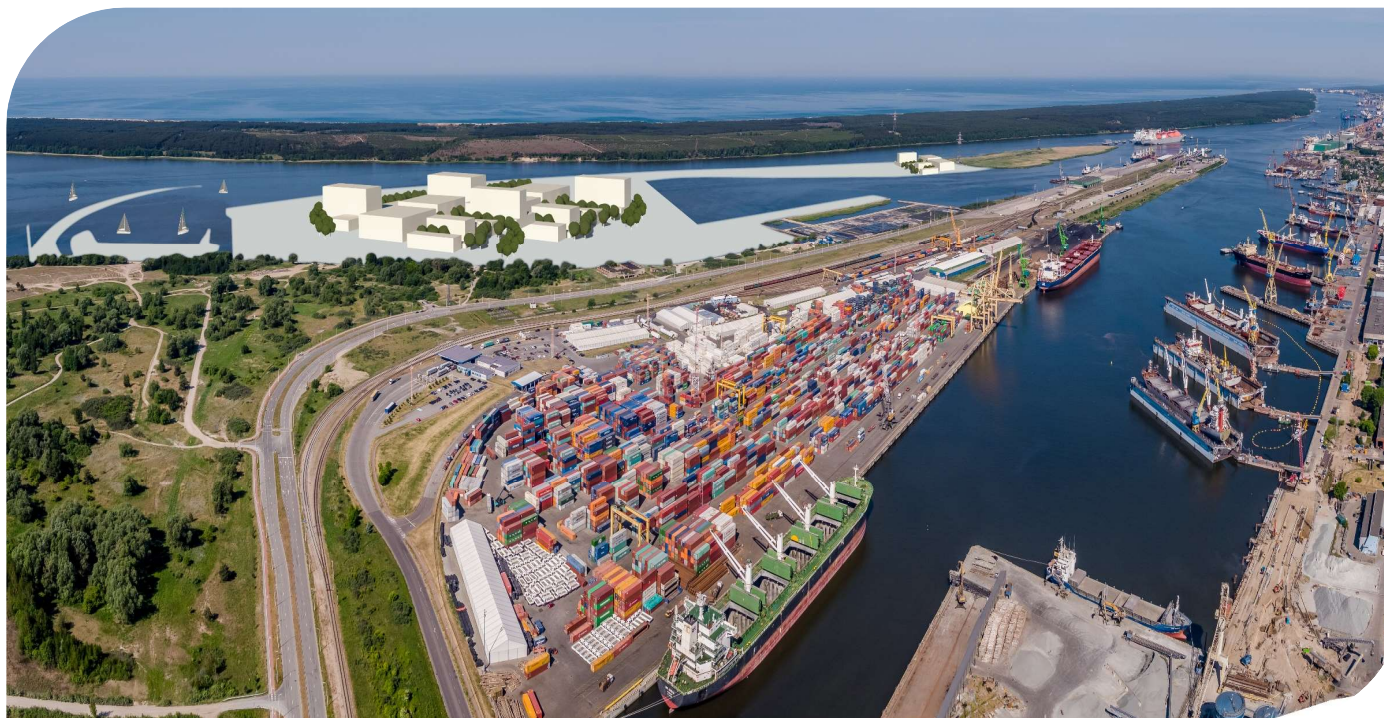
Port navigation channel will be dredged to 16.5 - 17 m. and Malkų Bay will be dredged to 14.5 m.

New territories reclaimed in the Southern part: area approx. 80 ha with expansion opportunity.

New territories reclaimed in the Northern part: area approx. 130 ha.

Port territory expansion: 340 ha territory in Stragnai village.

Port Expansion in the Southern part



Territory area: reclaimed area – 80 ha, existing area – 40 ha.

In TOTAL 120 ha territory will be available for newly made car distribution.

Port depth – 14 - 17,5 m

Expansion to open sea – outer port of Klaipėda

Tendering procedure for selection of an investor (land lessee or port operator), according to concession agreement): the III quarter of 2021
Preparation of the constructions projects: 2022 - 2024
Commencement of the construction works: the IV quarter of 2024

Area about 130 ha

**Outer Port depth –
17,5 m**

**Annual cargo handling
capacity –
about 34 mln. t**





Thank you!



PORT OF KLAIPĖDA