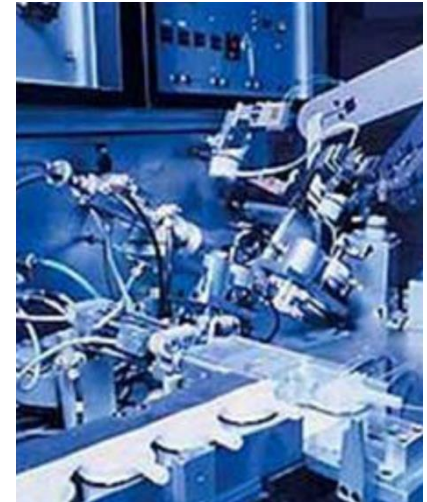
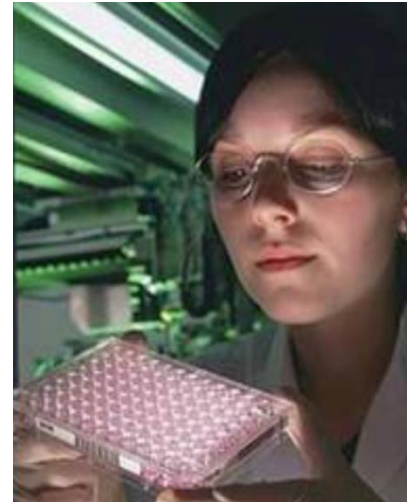
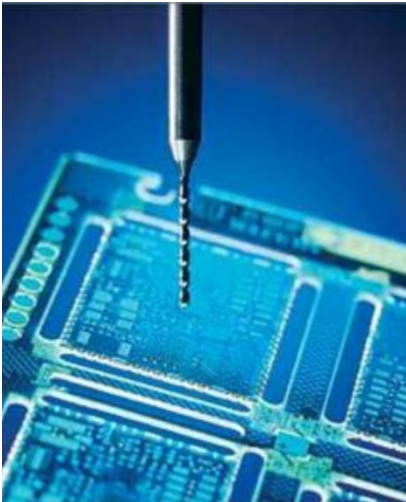


FRAUNHOFER-GESELLSCHAFT

Partner for Innovations



Profile of the Fraunhofer-Gesellschaft



- Founded: 1949
- about 24,000 staff
- 66 institutes and research units
- Fraunhofer worldwide

Europe: Brussels (Belgium), Budapest (Hungary), Porto (Portugal), Gothenburg (Sweden), Bolzano (Italy), et al.

USA: Boston, Brookline, Cambridge, East Lansing, Maryland, Newark, Plymouth, San José, Storrs

North/South America: London (Canada), Santiago (Chile), Salvador and Sao Paulo (Brazil)

Asia: Ampang (Malaysia), Beijing (China), Jakarta (Indonesia), Koramangala Bangalore (India), Seoul (South Korea), Singapore, Tokyo and Sendai (Japan)

Africa/Middle East: Dubai (United Arab Emirates), Cairo (Egypt), Stellenbosch and Pretoria (South Africa)

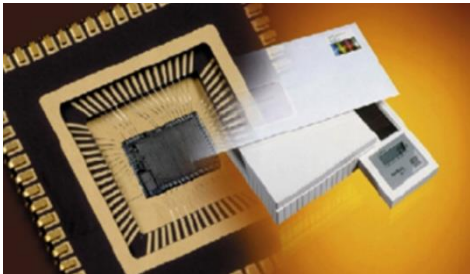
Profile of the Fraunhofer-Gesellschaft



- **Annual research budget:** more than 2 billion euros*
- **Including** approx. 1.7 billion euros for **contract research***
- Over **70%** of this sum is **generated** through
 - projects commissioned by industry and
 - publicly funded research projects
- Roughly 30% is provided by the **German state and federal governments** for advanced research (looking at issues that will be of concern to the economy and society in general in five or ten years time).

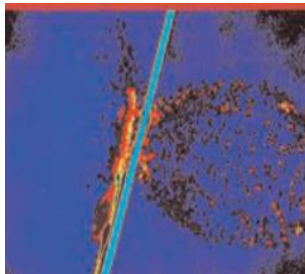
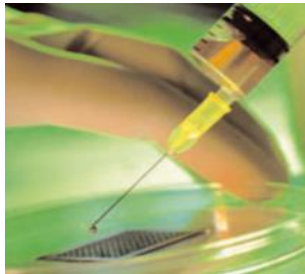
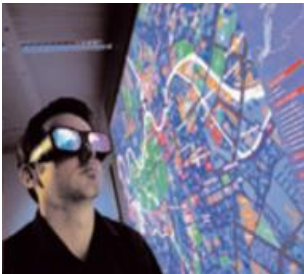
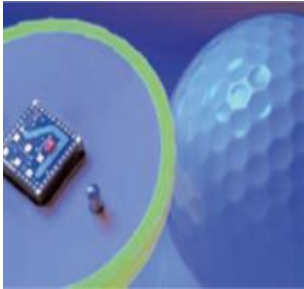
* Figures for 2014

Profile of the Fraunhofer-Gesellschaft



- **Research and development**
 - Application-oriented research of direct use to businesses and of benefit to society
 - Application-oriented basic research
 - Departmental research for the German Federal Ministry of Defense
- **Business community**
 - Institutes work as profit centers
 - One-third of the budget consists of income from industrial projects
 - Spin-offs by Fraunhofer researchers are encouraged
- **Contracting partners/clients**
 - Industrial and service companies
 - Public sector

Pooling competencies by networking



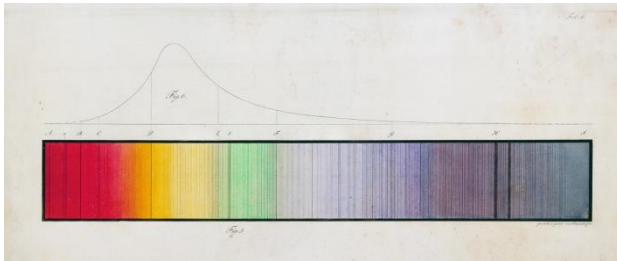
Fraunhofer Groups

- Information and Communication Technology*
- Light & Surfaces
- Life Sciences
- Microelectronics
- Production
- Defense and Security
- Materials and Components

* Membership of Fraunhofer IAO

Joseph von Fraunhofer

The Fraunhofer-Gesellschaft



Discovery of the “Fraunhofer lines” in the solar spectrum

New methods for processing lenses

Director and partner in a glassworks



RESEARCHER

INVENTOR

ENTREPRENEUR

Research and development
on behalf of
industry and state

mp3 music format,
white LED,
high-resolution thermal camera

Research volume: approx.
€ 2 billion annually

Fraunhofer IAO

Ideas for success



Profile of IAO and IAT



- **Founded:** IAO – 1981
IAT – 1991
- **Director:** Prof. Dr.-Ing. Wilhelm Bauer
- **Budget:** 34.3 million euros*, of which 34.8 % are generated from industry
- **Staff:** about 560 employees*

* Figures from 2014, including IAT University of Stuttgart

www.iao.fraunhofer.de/lang-en
www.iat.uni-stuttgart.de

Facts and Figures 2014



479 projects

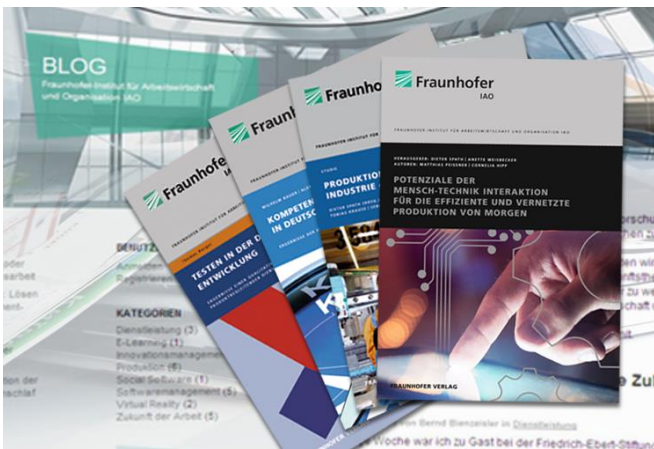
- 305 industrial projects
- 133 publicly funded projects

Publications

- 189 scientific publications
- 28 publications in IAO-Shop

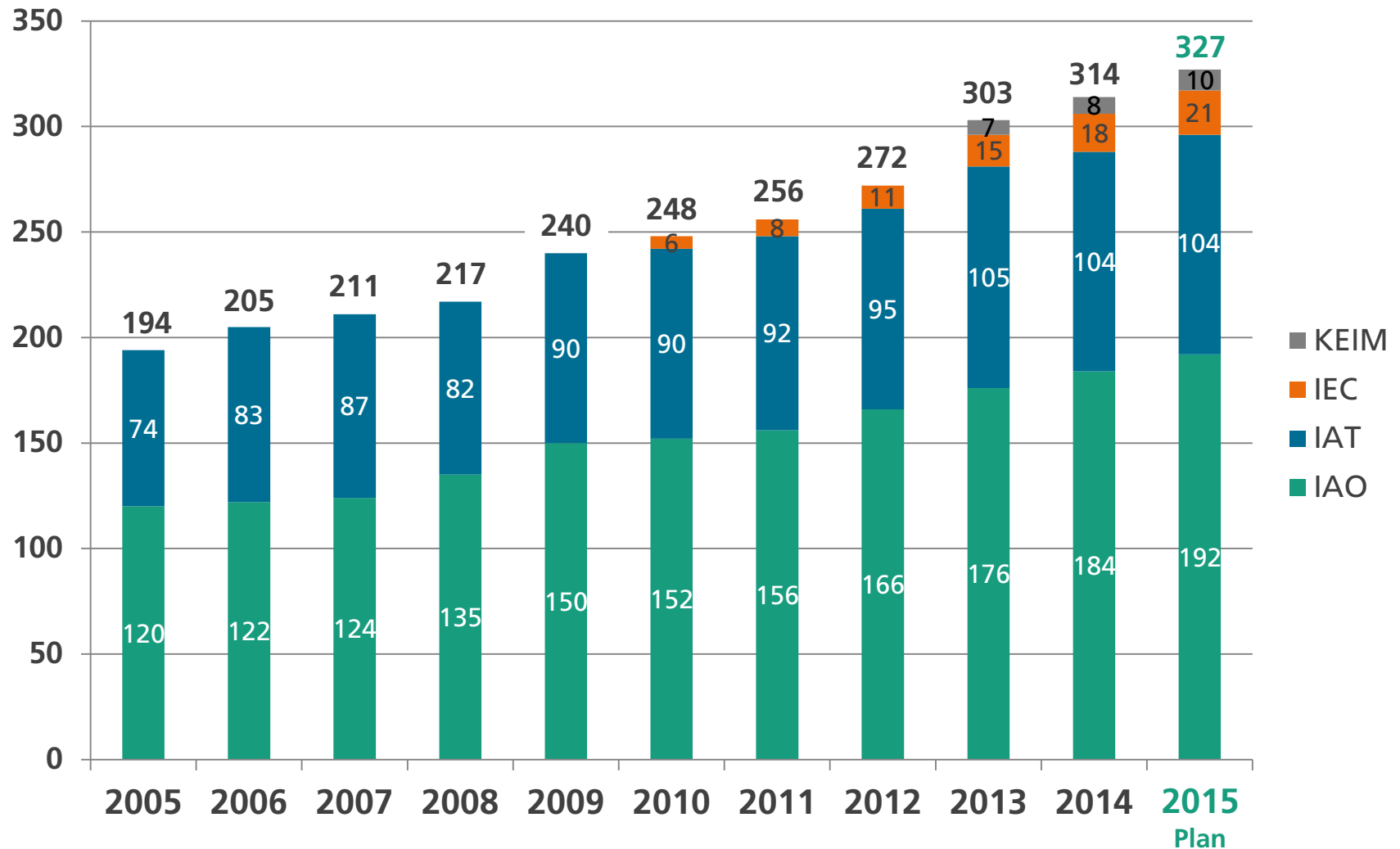
Press

- 2023 press reports
- 75 blogposts on IAO blog
- 2077 followers on twitter
- 51 conferences, seminars, events



Number of Employees

Further continuous growth



Our areas of business

Corporate Development and Work Design

- Future oriented corporate development
- Design of productive work environments
- Interconnect processes efficiently

Service and Human Resources Management

- Make the most of employees' potential
- Target-oriented competence development
- Services with a strong customer focus

Engineering Systems

- Advance virtual engineering systematically
- Design ergonomics into technical systems
- Rethink the concept of mobility

Information and Communication Technology

- Exploit the full potential of IT
- Apply process innovation successfully
- Design intuitive interactive systems

Technology and Innovation Management

- Strengthen innovation capabilities
- Develop technology strategies
- Enhance R&D performance

Mobility and Urban Systems Engineering

- Smart integration of electromobility
- Shaping cities in a sustainable way
- Shared use of resources

Focus Themes

Work 4.0



Smart Services



City of the Future



Industrie 4.0



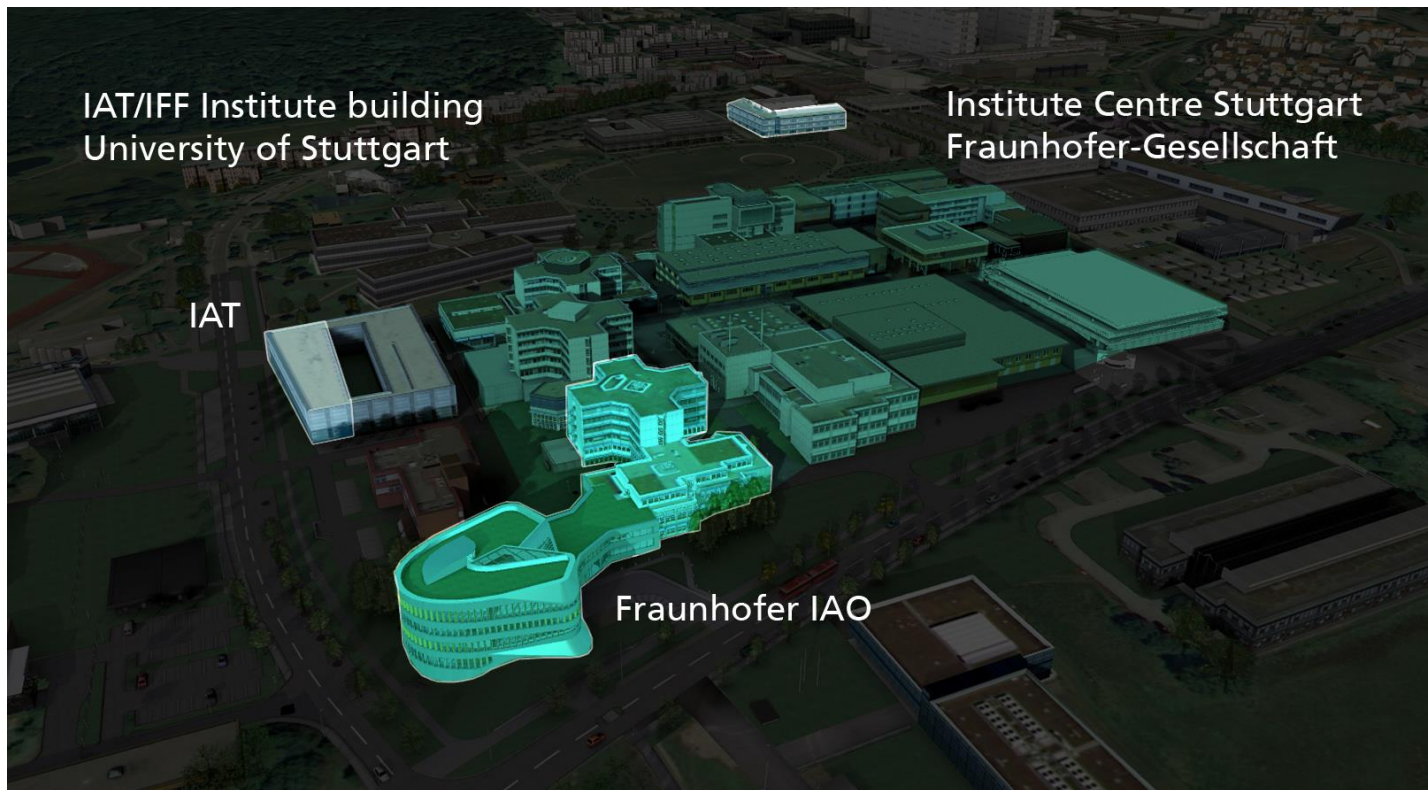
Business Models 4.0



Mobility Innovations



Fraunhofer institute campus in Stuttgart



Network – pooling strengths for lasting success



- Partners and Cooperations
 - Fraunhofer Innovation Engineering Center IEC
Fraunhofer Italia Research Konsortial-GmbH &
Trade Association of South Tyrol
 - Center for Technology Management – eftek
Zeppelin University in Friedrichshafen
 - KEIM, the competence center for energy and
information technology mobility interfaces
Hochschule Esslingen University of Applied
Sciences
 - Fraunhofer branch lab in Garmisch-Partenkirchen

Network – pooling strengths for lasting success



- Partners and Cooperations
 - Competence center for logistics and added value – LOGWERT, Heilbronn University
 - Fraunhofer Center for Research and Innovation ceRRI in Berlin
 - Network office Cluj in Klausenburg, Romania Technical University of Cluj-Napoca
 - Reutlingen University's EBS Business School

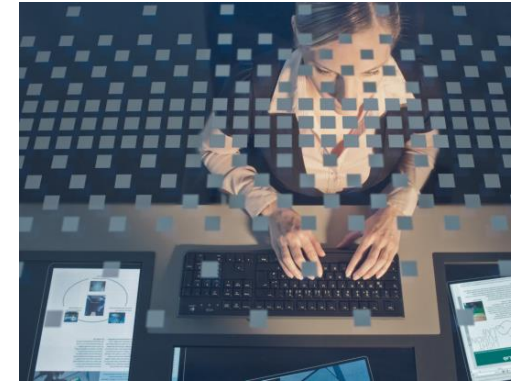
Laboratories, Demonstration and Consulting Centers



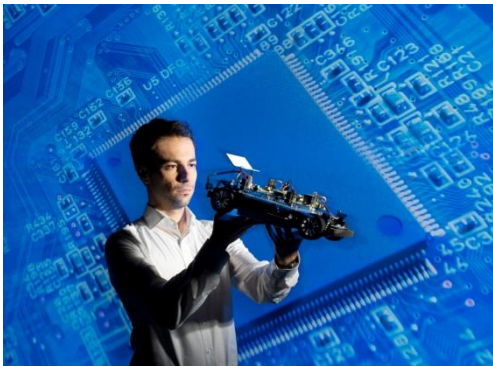
3D Interaction Lab



Immersive Engineering Lab



Light Fusion Lab



Mobility Innovation Lab



Digital Engineering Lab



Electric vehicle fleet with charging infrastructure

Laboratories, Demonstration and Consulting Centers



Ergonomics Lab



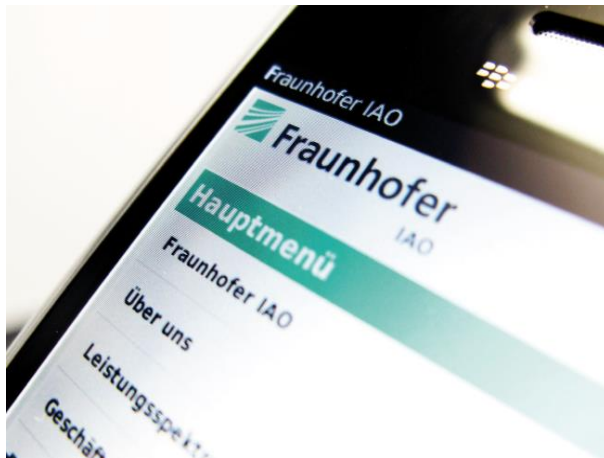
Vehicle Interaction Lab



ServLab

Fraunhofer IAO online

www.iao.fraunhofer.de/lang-en



Further Information

■ IAO 2.0

- blog.iao.fraunhofer.de
- wiki.iao.fraunhofer.de

■ Mobile

- m.iao.fhg.de

■ Publications

- <https://shop.iao.fraunhofer.de>

■ Information Material

- www.iao.fraunhofer.de/press
- <https://informationen.iao.fraunhofer.de>

■ Events

- www.iao.fraunhofer.de/lang-de/veranstaltungen

Typical Types of Collaboration

- Direct bilateral projects
- Joint projects with several companies
- Public funded projects (EU)
 - Horizon 2020: NMP (manufacturing...), ICT, ...
 - PPPs – Factories-of-the-Future and others
 - FTI – Fast Track to Innovation
 - Eurostars
- Bi-national funded projects, e.g. with BMBF (where available)

Contact us

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Engineering Systems

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